

BLUE H.E.L.P., INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2019

BLUE H.E.L.P., INC.
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Greenberg, Rosenblatt, Kull & Bitsoli, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

Independent Accountants' Review Report

The Board of Directors
Blue H.E.L.P., Inc.
Worcester, Massachusetts

We have reviewed the accompanying financial statements of Blue H.E.L.P., Inc., a nonprofit organization), which comprise the statement of assets, liabilities and net assets - modified cash basis as of December 31, 2019, and the related statement of revenues, expenses, and changes in net assets - modified cash basis and functional expenses - modified cash basis for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with the modified cash basis of accounting. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountants' Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with the modified cash basis of accounting.

The Board of Directors
Blue H.E.L.P., Inc.
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Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our conclusion is not modified with respect to this matter.

Greenberg, Rosenblatt, Kull & Bitsoli, P.C.
GREENBERG, ROSENBLATT, KULL & BITSOLI, P.C.

Worcester, Massachusetts
November 4, 2020

BLUE H.E.L.P., INC.
STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS
DECEMBER 31, 2019

<u>ASSETS</u>	<u>2019</u>
Cash and cash equivalents	\$ 27,250
Deposit refund receivables	40,000
Property and equipment, net	<u>801</u>
 Total assets	 <u>\$ 68,051</u>
 <u>LIABILITIES AND NET ASSETS</u>	
 Liabilities:	
Loan payable - related party	 <u>\$ 400</u>
 Net assets:	
Without donor restrictions	32,651
With donor restrictions	<u>35,000</u>
 Total net assets	 <u>67,651</u>
 Total liabilities and net assets	 <u>\$ 68,051</u>

See independent accountants' review report
and notes to financial statements

BLUE H.E.L.P., INC.
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS -
MODIFIED CASH BASIS
FOR THE YEAR ENDED DECEMBER 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenue:			
Contributions and grants	\$ 98,225	\$ 124,145	\$ 222,370
Event sponsorship and admission	123,244	-	123,244
Sale of merchandise	10,655	-	10,655
Less: cost of sales	(1,901)	-	(1,901)
Interest income	66	-	66
Net assets released from restrictions	<u>89,145</u>	<u>(89,145)</u>	<u>-</u>
	<u>319,434</u>	<u>35,000</u>	<u>354,434</u>
Expenses:			
Program services	201,938	-	201,938
General and administrative	59,322	-	59,322
Fundraising	<u>21,228</u>	<u>-</u>	<u>21,228</u>
	<u>282,488</u>	<u>-</u>	<u>282,488</u>
Increase in net assets	36,946	35,000	71,946
Net deficit - beginning	<u>(4,295)</u>	<u>-</u>	<u>(4,295)</u>
Net assets - ending	<u>\$ 32,651</u>	<u>\$ 35,000</u>	<u>\$ 67,651</u>

See independent accountants' review report
and notes to financial statements

BLUE H.E.L.P., INC.
 STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS
 FOR THE YEAR ENDED DECEMBER 31, 2019

	<u>Program Services</u>	<u>General & Administrative</u>	<u>Fundraising</u>	<u>Total</u>
Event and conference venues	\$ 94,708	\$ -	\$ 5,629	\$ 100,337
Travel	38,535	8,132	9,812	56,479
Merchandise donations	50,097	-	-	50,097
Advertising and marketing	2,578	16,570	5,587	24,735
Office expenses	-	10,847	-	10,847
Contracted services	-	10,142	-	10,142
Bank and merchant fees	-	7,541	-	7,541
Print and publication	7,534	-	-	7,534
Postage	2,682	4,823	-	7,505
Other	3,054	32	200	3,286
Donations to other organizations	2,750	-	-	2,750
Interest	-	770	-	770
Depreciation	-	465	-	465
	<u>\$ 201,938</u>	<u>\$ 59,322</u>	<u>\$ 21,228</u>	<u>\$ 282,488</u>

See independent accountants' review report
 and notes to financial statements

BLUE H.E.L.P., INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization:

Blue H.E.L.P., Inc. (the Organization) is a nonprofit organization located in Central Massachusetts. Its mission is to reduce mental health stigma through education, advocate for benefits for those suffering from post-traumatic stress, acknowledge the service and sacrifice of law enforcement officers lost to suicide, assist officers in their search for healing, and to bring awareness to suicide and mental health issues.

Basis of Accounting:

The financial statements are presented on the modified cash basis of accounting. That basis differs from accounting principles generally accepted in the United States of America primarily because revenue is recorded when received rather than when earned and expenses are recorded when paid rather than when the obligation is incurred. Modifications to the cash basis of accounting result from management's decision to record deposit refund receivables, property and equipment and related depreciation and to report debt balances.

Basis of Presentation:

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use placed by its donors, as follows:

Net assets without donor restrictions - Net assets without donor restrictions are resources available to support operations. The governing board of the Organization may elect to designate such resources for specific purposes. This designation may be removed at the board's discretion.

Net assets with donor restrictions - Net assets with donor restrictions are resources restricted by a donor for use for a particular purpose or in a particular future period. The Organization's donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed.

Contributions:

Contributions and grants received are recorded as support without donor restrictions or with donor restrictions depending on the absence or existence and nature of any donor restrictions.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported as net assets released from restrictions in the Statements of Revenues, Expenses, and Changes in Net Assets - Modified Cash Basis.

Donated services are recognized if they create or enhance non-financial assets or if they require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. There were no reported donated services for the year ended December 31, 2019.

BLUE H.E.L.P., INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents:

The Organization maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2019, the Organization's cash balances were fully insured. The Society considers all investments at an original maturity of three months or less to be cash equivalents.

Deposit Refund Receivables:

The Organization made deposits in advance for events to be held in subsequent periods. These deposits are refundable to the Organization if the events are cancelled.

Property and Equipment:

Property and equipment are stated at cost. Depreciation is provided on a straight-line basis over the following estimated useful lives:

	<u>YEARS</u>
Computer equipment	3

Functional Expenses:

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses - Modified Cash Basis. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

Tax-Exempt Status:

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the United States Internal Revenue Code.

Use of Estimates:

The preparation of financial statements in conformity with the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results may differ from those estimates.

(2) LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets at December 31, 2019, including cash and cash equivalents and deposit refund receivables of \$27,250 and \$40,000, respectively, are available to meet cash needs for general expenditures within one year. Deposit refund receivables of \$40,000 includes \$35,000 of donor restricted net assets at December 31, 2019 to be used in a subsequent period (see Note 5).

BLUE H.E.L.P., INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

(3) PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	<u>2019</u>
Computer hardware	\$ 1,659
Accumulated depreciation	<u>(858)</u>
	<u>\$ 801</u>

Depreciation expense totaled \$465 in 2019.

(4) RELATED PARTY TRANSACTIONS

In 2018, the President and Co-Founder made a \$7,400 interest-free loan to the Organization. During 2019, the Organization repaid \$7,000 of the loan. The remaining balance of \$400 at December 31, 2019 is reported as loan payable on the accompanying statement of assets, liabilities and net assets – modified cash basis.

(5) SUBSEQUENT EVENTS

Management has evaluated events and transactions occurring after December 31, 2019 through November 4, 2020, the date the financial statements were available for issue and has determined there were no subsequent events requiring adjustment to or disclosure in the financial statements except as noted below.

An outbreak of respiratory disease caused by a novel coronavirus first detected in China in December 2019 has spread internationally triggering the closing of borders, quarantines, cancellations, and disruptions to supply changes and customer activity. The impact of this coronavirus pandemic and the general concern and uncertainty that has ensued may continue for an extended period of time and is likely to result in continued market volatility and significant economic downturn.

On July 24, 2020, donor restricted net assets of \$35,000 were released from restrictions and available for unrestricted expenditures.